



# MGCC® Membership 2024

Be part of a global business network

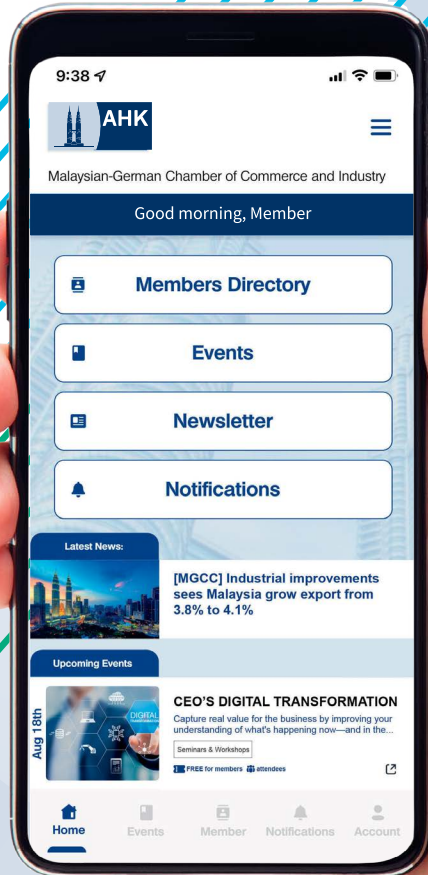


Malaysian-German Chamber  
of Commerce and Industry  
Deutsch-Malaysische  
Industrie- und Handelskammer



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## A convenient access to MGCC



## Download the MGCC app today



App Store



Google Play



# Join our community

Become a member of the largest bilateral European Chamber in Malaysia! As a member, you stand to benefit from direct personal contact with other members who could be your next customer or partner in business. Get exclusive access to our wide range of business and social events throughout the year and with MGCC as a reliable partner at your side, your company obtains additional advantages through our broad service portfolio. MGCC takes pride in providing professional services that are relevant to our members and at times exceeding their expectations.

We represent the interests of more than 430 members across various industries all over Malaysia.

Globally, the network of German Chambers of Commerce Abroad (AHK) fulfils three main functions:

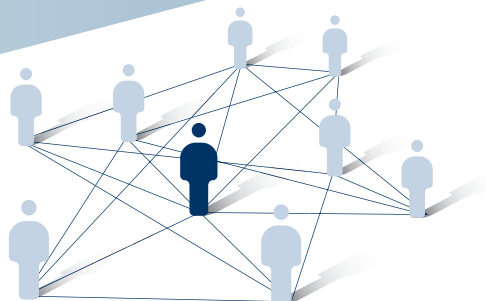
- Official representation of German industry and trade
- Member organisations
- Service providers to companies

# Your benefits



## Strong Business Contacts

- Our wide range of activities provides you the best opportunity to get acquainted with the Malaysian-German business community and increase the visibility of your company.
- Meet high-level decision makers and industry professionals through exclusive invitations to information events, seminars or our popular after-hours business cocktail, the “MGCC Sundowner”.
- Especially as a small and medium-sized business, you benefit from the strong connection between members, allowing you to find the right place for your business and product on the local market.



## Additional Business Opportunities

- Exclusive offers like our job market which makes it easy for you to find qualified staff, or our selection of attractive advertising platforms that will effectively increase the reach of your business, will help you, as a member, to fully focus on the smooth day-to-day running of your business.
- As representatives of German industry and trade in Malaysia, we advocate for your needs with a united voice. Especially as a large company, a membership enables you to bring the interests of your own company into the economic discussion and make your concerns heard.





## First-hand Information

- Be the first one to receive critical information relevant for your business in Malaysia. Changes in laws and regulations, updates in taxes and tariffs, the latest technical and safety standards - we bring it to your attention right away.
- As a member, you will always have up-to-date market information at your fingertips. The Chamber offers multiple information channels for you to choose from, such as monthly e-newsletters, website listing, social media and our MGCC App.



**46,000**  
member companies  
worldwide



## Professional Service, Favourable Conditions

- Through our direct access to the global AHK network with approximately 46,000 member companies worldwide, you benefit from our broad experience and the opportunity to mobilise expertise in many areas.
- As a member, you receive our comprehensive range of services at discounted rates.

# Testimonials



I am thrilled to share my enthusiastic testimonial for the exceptional and brilliantly executed business support provided by MGCC. MGCC has proven to be an invaluable resource for businesses of all sizes, offering a comprehensive range of services that cater to the diverse needs of entrepreneurs, start-ups, and established companies alike. KVALITO began its operations in Malaysia during the COVID-19 crisis where businesses faced unprecedented challenges. MGCC responded swiftly and comprehensively offering a lifeline to companies struggling to adapt to the new normal.

In summary, MGCC has curated a stellar lineup of business support activities that are second to none. Their well-thought-of initiatives and brilliant execution make MGCC a true ally for businesses in Malaysia and beyond. Thank you MGCC for your unwavering support and commitment to the business community.

**Selvi Nadarajan**

Director APAC  
KVALITO

# VOITH

We are incredibly impressed with the Malaysia-German Chamber of Commerce. Their commitment to fostering strong business ties between Malaysia and Germany is commendable. The chamber provides invaluable resources, networking opportunities and a platform for collaboration that has greatly benefited our company. The professionalism, expertise, and support of the team at MGCC have played a pivotal role in our successful ventures. We highly recommend MGCC to any business seeking to thrive in the dynamic landscape of international trade.

## **Hazwan Hairollah**

Country Manager - SEA Region  
VOITH TURBO

## **Carsten Bauer**

Managing Director  
ASTUTUS CONSULT

**astutus consult** Sdn. Bhd.

ASTUTUS CONSULT is serving businesses in Southeast Asia and Europe by guiding them through market exploration, process optimization and new business ventures. MGCC constantly enhances our business with exceptional networking, diverse industry updates, and a unique blend of business and social engagement. MGCC stands out as an extremely dynamic business association, thanks to the competent and proactive MGCC team. We are looking forward to our membership in 2024.



# Become a member

## Corporate Membership

Our flagship membership option offers you a strong foothold in the Malaysian-German business network. Joining as a corporate member allows you to strengthen your company's profile in the wider Malaysian-German business community by gaining a broad presence, knowledge and connections. You will receive member-only events invitations, be supported with information relevant to your day-to-day business operations, and benefit from a diverse range of services.

## Premium Membership

By entering this exclusive circle of members, your company can expect increased visibility and preferred brand exposure throughout our network while enjoying access to premium member-only benefits and events. These events offer the opportunity to discuss current business matters and developments up close and personal with prominent Malaysian guests.

Annual Fee 2023		
Corporate Member	Companies with < 10 employees, Institutions, Business Chambers and Individuals	RM 1,660
	Companies of 10–50 employees	RM 2,920
	Companies with > 50 employees	RM 3,860
Premium Member	Open for all who are in for a premium package	RM 8,790

Corporate Membership	Premium Membership
• 20% discount on selected MGCC services	•
• 20% discount on advertising rates	•
• Members4Members discount program	•
• Exclusive member access to the MGCC App	•
• New member mention on multiple information channels	•
• Member profile listing on the website and annual Membership Directory	•
• Member news sharing through the website and social media	•
• Complimentary copy of annual Membership Directory	•
• Subscription to news digest, e-newsletters and e-blasts	•
• Free job postings on the website	•
• Voting rights at AGM	•
• Special discount with member airlines and hotels	•
• Invitation to member-only events	•
• Discounted membership rates at public events	•
•① Complimentary attendance at MGCC Sundowner for selected number of representatives	•②
•① Complimentary attendance at events <sup>4</sup> for selected number of representatives	•②
Invitation to Premium Member functions	•
Premium Member link to the website in the Chamber's email footer and e-newsletter	•
Company logo on the website	•
Full page company profile with logo in the Membership Directory	•
1 complimentary e-blast to MGCC members per year	•
Preferred brand exposure and acknowledgement at selected Chamber events and marketing material	•
Priority seating at events	•

<sup>4</sup> Excludes Gala Events where special discounts may apply.



## CONTACT US

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## JOIN TODAY



Supported by:



Federal Ministry  
for Economic Affairs  
and Climate Action

on the basis of a decision  
by the German Bundestag

# PartnerInMalaysia

The Malaysian-German Chamber of Commerce and Industry (MGCC), or AHK Malaysia as it is known in Germany, is the official representative of German industry and trade in Malaysia. Established in the year 1991, MGCC has since been a strong and reliable partner for its members and clients with a widespread, result-oriented range of services and a successful track record.

**[www.malaysia.ahk.de](http://www.malaysia.ahk.de)**

