

Jobseeker Profile

Looking for Job as (Job designation + Industry – multiple possible):
Business Development Manager
Regional Sales Manager
Area Sales Manager
Head of Sales
Looking for a Job in (City/Country – multiple possible):
<u>Kuala Lumpur</u>
<u>Penang</u>
Johor Bahru
<u>Singapore</u>
China (any city)
Education (Degree + (optional) University):
Bachelor of Mechanical Engineering (Hons)
Work Experience:
14 years of vast sales experience:
-Distributor management
-key account management
-B2B sales
-Government Link Company management
Skills:
Solution selling
Value selling
Sales team management
Team leading by example
Language Skills:
English, Chinese, Malay
Other Certificates:
Nationality:
AA-II
Malaysian
World Downsite
Work Permit:



What you think a potential employer should know about you:

A person who strives best to achieve goal. Strong believe in coaching & guiding team to achieve defined companies' goals. Treating companys' P&L as own business/enterprise.