



Meet German Solution Providers Conference - 28. October 2025 Sunway Resort Hotel



The Malaysian-German Chamber of Commerce and Industry (MGCC), in cooperation with AMENA Trade & Investment Consulting GmbH, will be conducting a business delegation of German technology and solution providers to Malaysia in October 2025 with a focus on Industry 4.0 Technologies centering on the Suppy Chain Logistics Sector.

Within the framework of the BMWE Market Entry Programme, this project is supported by the German Federal Ministry for Economic Affairs and Energy (BMWE), that aims to showcase some of Germany's distinctive solution providers with forward thinking and advanced solutions in the field of Supply Chain Logistics. Supporting project partners in Malaysia include Machinery & Engineering Industries Federation Malaysia (MEIF), Federation of Malaysian Manufacturing (FMM) and Malaysian Consortium of Mid-Tier Companies (MTMTC).

Project Partners

AMENA TRADE & INVESTMENT

Organizers



Germany's supply chain logistics industry is widely regarded as one of the most advanced and efficient in the world. As Europe's largest economy, Germany plays a pivotal role in the complete supply chain process from procurement and manufacturing to delivery with full consideration of ESG and an effective circular economy.

If your company is in the manufacturing/warehousing/import & export sector and you potentially have improvements plans for your future **supply chain processes**, MGCC would like to invite you for an exchange of knowledge and collaboration with German experts at the **Conference** on 28. October 2025 and at **individually arranged Business Meetings** on 28. and 29. October 2025. Participation is f.o.c. but by invitation only.

Contacts for inquiries on Conference & Business Matchings:
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Industry 4.0 Solutions & Technologies with A Focus On Supply Chain Logistics C O N F E R E N C E

Tuesday, 28. October 2025, Sunway Resort Hotel

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09:30	Registration & Welcome Coffee
10.00	Welcome Address by Mr. Hannes Farlock, Executive Director, Malaysian-German Chamber of Commerce and Industry (MGCC)
	Opening Remarks by Ms. Sofie Serrer, Representative of German Trade & Invest, Market Entry Programme of the German Federal Ministry of Economic Affairs and Energy (BMWE)
	Opening Remarks by Ms. Nicola Michels , Managing Director of Amena Trade & Investment Consulting GmbH
10.20	Developments in the Malaysian Sustainable Supply Chain Logistics Industry by Dr. Jason Cheah, Group COO, PKT Logistics Sdn Bhd
10.40	The Malaysian Manufacturing Sector & Its Potential as a Global Supplier (TBC) by Federation of Malaysian Manufacturing
11.00	Q&A Session
11.10	Company Presentations & Panel Discussion I: Advanced Solutions for Smart Manufacturing & Supply Chain Logistics Moderator: Mr. Hannes Farlock, Executive Director, Malaysian-German Chamber of Commerce and Industry (MGCC)
	 Shaping AI-Driven Logistics Futures: How Industrial Enterprises Move from Complexity to Autonomy by Mr. André Kaeber, CEO, André Kaeber Logtech & Leadership Advisory
	The Missing Link of Industry 4.0: Advanced Circular Economy by Mr. Jiwei Low, Development Engineer, DfACE Strategy Systems
	 Company & Solutions Presentation (Title TBC) by Mr. Tobias Zorn, Brand Owner & CEO, FABRIKtester.de
	Geutebrück's Video Intelligence for Logistics by Mr. Arvinsingh Angteea, Account Manager, Geutebrück GmbH
12.10	Pioneering Industrial Digitalization Revolution (I4.0) with Artificial Intelligences (AI) by Mr. Edison Teu, Senior Director/I4.0 Automation and AI Engineering Head, Infineon Technologies (Malaysia) Sdn Bhd
12:30	Networking Lunch
14.00	Company Presentations & Panel Discussion II: Preparing for the Next Chapter of Supply Chain Logistics
	Moderator: TBC
	 Company & Solutions Presentation (Title TBC) by Mr. Steven Lux, Executive Director & Partner Asia Pacific, MPS ARCHONIC GmbH
	 Airfreight - Why We Are Agent Independent: Lower Cost, Higher Flexibility, More Transparency by Mr. Eric Ziem, Founder & Managing Director, Ziem Logistics
	• Smart Supply Chain Transformation – Enabling Resilient and Compliant Logistics for Malaysia's Industry 4.0 by Dr. Martina Gerst, Dr. Martina Gerst, PMP®, Transformation and PMO Consultant, Martina Gerst Consulting
	 Bridging Language, Skills & Career: IIK's Training Pathways for Logistics Companies by Mr. Mario Dubielzig, Strategic Partnerships & Project Management, East & Southeast Asia, Institut für Internationale Kommunikation
15.00	Wrap-up and closing remarks by MGCC
15.15 - 17.15	Networking & Individual B2B-Meetings

Program subject to change

















BUSINESS MATCHING

For individual Business-Matching sessions, please refer to the 8 company profiles below. Please select which German companies you would like to meet <u>HERE</u>. The organiser reserves the right to coordinate the pre-arranged meetings as deemed suitable for the German companies according to their requirements.

BUSINESS MATCHING PARTNERS

MAND

1. André Käber Logtech & Leadership Advisory

www.andrekaeber.com

aindshift – Shaping AI-driven Logistics Futures

aindshift is a new-generation logistics technology partner empowering industrial enterprises on their journey toward Level-5 autonomous logistics. Built on 25+ years of SAP supply chain expertise, we combine SAP Business Technology Platform (BTP) with Agentic AI, real-time data, and digital twins to deliver measurable business impact.

Our solutions seamlessly orchestrate warehouse, transport, and yard management into one end-to-end ecosystem. With a cloud-first, composable architecture, aindshift enables real-time visibility, aligned decision-making, and process orchestration across the entire supply chain.

We offer a pragmatic path from advisory and migration services to AI-driven implementations and scalable BTP addons, supported by managed services and enablement programs. Together with our community Shift³ and talent platform ANDTALENT, we provide not only technology but also the ecosystem to drive lasting transformation. At aindshift, we don't just consult – we deliver autonomy, resilience, and future-proof supply chains.

Looking for:

 We seek industry, technology, and scale-up partners in Malaysia to jointly build AI-driven, real-time, autonomous logistics ecosystems across warehouse, transport, and yard operations.

2. DfACE Strategy Systems

www.dface.eu/en

DfACE Strategy Systems provides system-level solutions to help companies transition into the Circular Economy (CE). With expertise across advanced CE analysis, engineering design, automation, and recycling technologies, we bridge the gap between Industry 4.0 innovation and real-world economic viability.

Our goal is to transform conventional product development through CE-Integration, resulting in products that are resilient to material disruptions and adaptable to volatile supply chain conditions, while introducing a new path of optimization into the system.

This includes assisting clients in developing Reverse-Logistics networks, turning waste into usable resources and enabling product end-of-life handling strategies. Beyond that, we help companies integrate CE into their existing manufacturing and logistics systems, optimize cost-efficiency, stabilize material supply, and meet ESG goals. The DfACE approach aligns directly with Malaysia's NIMP 2030 and Circular Economy Roadmap, contributing to the

development of self-sustaining, new-age, Smart Factories.

Looking for:

OEM/OBM, product company interested in EU-Compliance, CRM Independence, I4.0, Smart-Factories, Reverse-Logistics and CE in general.

Organizers















BUSINESS MATCHING

BUSINESS MATCHING PARTNERS

www.fabriktester.de

3. FABRIKtester.de

FABRIKtester.de is a Berlin-based consulting and training firm specializing in optimizing operational processes in manufacturing industries. Their consultants—who also act as trainers—apply Lean Management and the Toyota Production System to tailor practical solutions alongside employees. Services span from targeted improvements in production areas to full-scale factory redesigns, including supplier integration. Known for their "QuickCheck" two-day diagnostics and hands-on workshops, FABRIKtester.de helps clients eliminate routine inefficiencies, enhance resource efficiency, and bolster organizational capability—all through personalized, employee-centric implementation.

Looking for:

· End-Customers and Business Partners in Malaysia

GEUTEBRÜCK

4. Geutebrück GmbH

www.geutebrueck.com

Geutebrück, founded in Germany in 1970, is a global leader in video security and intelligent video management solutions with over 55 years of expertise. Our technology goes beyond traditional surveillance, delivering smart tools that secure assets while optimizing supply chain operations.

For logistics and supply chain environments, Geutebrück provides real-time visibility, process transparency, and data-driven insights. Our Video Management System (VMS) integrates advanced features such as video content analysis, license plate recognition, people and vehicle counting, and goods flow monitoring. These capabilities help prevent losses, reduce bottlenecks, and streamline warehouse and transportation processes.

From inbound goods verification and loading dock monitoring to asset tracking and distribution, our solutions empower companies to ensure safety, efficiency, and compliance across their entire supply chain.

Trusted worldwide, Geutebrück combines German engineering with innovation to deliver future-ready solutions that make supply chains more secure, transparent, and resilient.

Looking for:

• We aim to support supply chain end-customers in Malaysia seeking smarter security, real-time visibility, and process optimization through Geutebrück's intelligent video management and analytics solutions.

Organizers















BUSINESS MATCHING

BUSINESS MATCHING PARTNERS



5. Institut für Internationale Kommunikation

www.iik-deutschland.de

IIK Deutschland (Institut für Internationale Kommunikation Deutschland e. V.), founded in 1989 as a spin-off from Heinrich-Heine University, is a non-profit educational institute based in Düsseldorf (with a Berlin branch) focusing on international academic, cultural, and vocational training. It offers language courses, integration and vocational training (e.g. for medical staff, engineers), exam preparation, and further education for professionals and teachers. IIK Deutschland uses face-to-face classes as well as hybrid and online learning for teaching German as a foreign language.

Looking for:

Companies that are interested in logistics skills, German-Malaysian training partnerships in vocational education.

mgc | Innovation Space

Smart Supply Chain Transformation & PMO

6. Martina Gerst Consulting

www.innovation-space.com

Innovation Space (mgc), founded in 1998, is a consultancy specialized in project and transformation management with a strong focus on supply chain, logistics, and compliance. With over 25 years of international experience across Europe, China, and ASEAN, Innovation Space supports companies in designing and implementing smart supply chain initiatives, digital transformation programs, and compliance frameworks. The company provides services such as PMO set-up and governance, supply chain process optimization, agile change management, and ESG/Compliance readiness for the EU market. The company combines German quality standards with deep intercultural expertise, having worked for multinational corporations in automotive, pharmaceuticals, manufacturing, and financial services.

Innovation Space offers expertise to help Malaysian companies move from strategy to implementation, ensuring real impact in smart logistics and Industry 4.0 initiatives.

Looking for:

 Malaysian manufacturers, logistics providers, and industry associations interested in smart supply chain transformation, PMO/governance, process optimization, and EU compliance/ESG readiness.

Organizers















BUSINESS MATCHING

BUSINESS MATCHING PARTNERS

MPS ARCHONIC

7. MPS ARCHONIC GmbH

www.mps-archonic.com

MPS ARCHONIC is a German architectural and project management company with headquarters in Stuttgart and subsidiaries across Asia, including China and Malaysia. With over 40 years of experience in the planning and execution of industrial facilities, we provide end-to-end solutions tailored to international clients. Our services cover the full project lifecycle, from concept design, permitting, and design management to construction management and project delivery. We combine German engineering standards with local expertise, ensuring efficient, cost-effective, and high-quality project outcomes. Our multidisciplinary team of German and local engineers specializes in industrial building design, MEP/MEI engineering, and sustainable construction practices. MPS ARCHONIC is trusted by global leaders such as Bosch, Henkel, DELO, and SICK to realize their facilities in Asia.

Looking for:

• Industrial clients, investors, and partners seeking reliable support in land selection, factory design, and project execution with international standards in Malaysia.



8. Ziem Logistics

www.ziem-logistics.com

Ziem Logistics, founded in 2024 in Hamburg by Eric Ziem, is a global logistics provider with a strong focus on air and sea freight solutions for high-volume international trade. Thanks to its independent network, the company is not tied to fixed agents and can book directly in major trade hubs worldwide. Today Ziem Logistics operates independently across Europe, Spain, UK, Ireland, South Africa, Singapore, Thailand, Vietnam, the Philippines, India, Canada, and the USA. In the near future, Malaysia, Saudi Arabia, and the UAE will also be part of this setup.

This independence allows Ziem Logistics to offer importers and exporters reliable and competitive regular shipments, whether by full containers, consolidated ocean freight, or scheduled air freight. For customers with monthly volumes of hundreds of containers, the company provides scalable and flexible solutions. Complementary time-critical services such as Next Flight Out and On-Board Courier ensure that urgent demands can also be met swiftly. Guided by the vision of "growing together with our customers", Ziem Logistics aims to build long-term partnerships in Malaysia.

Looking for:

• Looking for Malaysian importers and exporters with regular high-volume air and sea freight needs; interested in building sustainable partnerships through our independent global network and scalable solutions.

Organizers









