



Malaysian-German Chamber  
of Commerce and Industry  
Deutsch-Malaysische  
Industrie- und Handelskammer

Looking for Job as (Job designation + Industry – multiple possible):

Strategic Business Development  
Sales Manager  
Start Up Manager  
M&A manager  
Crisis manager  
Market Research

Looking for a Job in (City/Country – multiple possible):

Klang. (Malaysia)  
Kuala Lumpur (Malaysia)  
Dusseldorf (Germany)  
Milan (Italy)  
London (UK)

Education (Degree + (optional) University):

- ***Doctorate in Economy and Commerce with Specialization in International Marketing*** Università Bocconi, Milan, Italy
- ***Diploma in Indonesian and Malay Language and Culture*** Is.M.E.O., Milan, Italy
- ***Certificate in Crisis Management 101*** Universal Class, USA

Work Experience:

30+ years of strategic business development

Skills:

- Strategic Business Development
- Start-up Management
- Business Coaching
- International Market Research
- Mergers & Acquisitions
- E-commerce
- Promotion and Marketing for All Kinds of Products (from fashion & luxury to engineering and machinery)



Language Skills:

- German (Native)
- Italian (Native)
- English (Highly Proficient)
- Indonesian/Malay (Fluent)
- French (Scholastic)
- Japanese, Chinese, Thai (Basic)

Other Certificates:

Nationality:

**GERMAN** passport

Work Permit:

to be requested,  
if for a APAC role with frequent travel not necessary

What you think a potential employer should know about you:

Experienced international business development executive and consultant with over 30 years of expertise in international market research, mergers & acquisitions, and strategic alliances. Adept at coaching sales teams and establishing international sales networks, and driving global strategies. Fluent in multiple languages with extensive cross-cultural experience.

\*Please send your application to [memberships@malaysia.ahk.de](mailto:memberships@malaysia.ahk.de). Only shortlisted applications that are based in Germany or Malaysia will be considered. Applications with referral from an MGCC member company will be prioritised.