



### Jobseeker Profile

Looking for Job as (Job designation + Industry – multiple possible):

Project Manager, Business Development Manager

Looking for a Job in (City/Country – multiple possible):

Kuala Lumpur/Malaysia

Education (Degree + (optional) University):

Bachelor Degree: Duale Hochschule Baden Württemberg  
Keimyung University

Work Experience:

Project Manager at Finanz Informatik (Oct 2023 - Present)

- Led a team of 15 members to successfully deliver GiroPay and Kwitt projects, expanding services to 45 million users and boosting customer satisfaction.
- Ensured regulatory compliance, including BaFin standards, through rigorous documentation and quality management.
- Managed client acceptance, product delivery, and cross-functional collaboration with diverse stakeholders.

Dual Student at Finanz Informatik (August 2020 - September 2023)

- Assisted in the development and rollout of mortgage loan management software, collaborating with cross-functional teams and leading training for employees and stakeholders.
- Managed the implementation and configuration of Mobile Device Management (MDM) solutions for Apple devices in Sparkassen, ensuring security and compliance.
- Supported project management tasks, including planning, coordination, and execution across multiple branches for seamless software introduction.

Internship Erasmus+ (August 2019 - February 2020)

- Optimized supply chain operations through comprehensive sourcing and e-tailing activities.
- Collaborated with international suppliers to ensure timely procurement and high-quality product delivery.
- Designed and managed web and social media content to boost brand visibility and engagement, while conducting price and cost analysis to support profitability.

Internship Danfoss (June 2018 - July 2018)

- Supported strategic planning by conducting market research and price comparisons for the Danfoss Link thermostat process.
- Analyzed customer feedback on new product prototypes to inform product improvements.
- Managed returns and complaints to enhance customer satisfaction.



Skills:

Project Management

- Project Planning & Scheduling
- Budget Management
- Risk Management
- Resource Allocation
- Quality Management

Methodologies & Tools

- Project Management methodologies: Waterfall, Scrum, Kanban
- Collaboration Tools: Jira, SharePoint, Canva
- Microsoft Office (Excel, Word, PowerPoint)

Leadership & Communication

- Team Leadership
- Stakeholder Management
- Client Relationship Management
- Communication

Business Analysis & Strategy

- Business Analysis
- Strategic Planning
- Negotiation
- Problem-Solving

Language Skills:

German (Native)

English (Advanced)

Malay (Intermediate)

Indonesian (Intermediate)

Chinese (Basics)

Other Certificates:

- IPMA® Level D Certified Project Management Associate - 2024
- ECDL Base Certificate - 2019
- Chinese Language Certificate - 2024
- OLS language certificate - English - 2020
- Cork English college certificate - English - 2019



**Malaysian-German Chamber  
of Commerce and Industry**  
Deutsch-Malaysische  
Industrie- und Handelskammer

Nationality:

German

Work Permit:

Employment Visa needed

What you think a potential employer should know about you:

Highly motivated and results-driven Project Manager with over 3 years of experience in leading complex IT and financial technology projects. Proven expertise in digital transformation, process optimization, and cross-functional team leadership. Adept at managing project lifecycles from initiation to completion, delivering high-quality results on time and within budget. Skilled in stakeholder engagement, risk management, and strategic planning. Passionate about leveraging technology to drive innovation and enhance customer experiences.